

New Hampshire Occupational Employment & Wages - 2014

Salem Town Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	June 2014			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Total all occupations	00-0000	21,060	\$9.31	\$20.75	\$15.16	\$26.46
Management Occupations	11-0000	1,100	\$31.79	\$57.87	\$52.38	\$70.91
Chief Executives	11-1011	50	\$69.26	\$101.76	\$91.91	\$118.01
General and Operations Managers	11-1021	290	\$31.88	\$63.98	\$61.45	\$80.04
Marketing Managers	11-2021	50	\$39.04	\$64.26	\$63.29	\$76.87
Sales Managers	11-2022	100	\$34.54	\$59.70	\$52.82	\$72.27
Computer and Information Systems Managers	11-3021	80	\$46.13	\$59.82	\$57.01	\$66.66
Financial Managers	11-3031	130	\$32.51	\$54.04	\$48.91	\$64.80
Industrial Production Managers	11-3051	30	\$41.81	\$50.44	\$50.87	\$54.77
Architectural and Engineering Managers	11-9041	40	\$37.80	\$63.42	\$68.50	\$76.22
Food Service Managers	11-9051	50	\$21.78	\$28.84	\$27.51	\$32.37
Medical and Health Services Managers	11-9111	30	\$30.46	\$39.37	\$39.99	\$43.82
Managers, All Other	11-9199	120	\$38.84	\$60.22	\$60.27	\$70.91
Business and Financial Operations Occupations	13-0000	750	\$19.62	\$32.62	\$29.55	\$39.12
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	80	\$20.51	\$25.66	\$24.02	\$28.22
Human Resources Specialists	13-1071	90	\$17.78	\$28.37	\$30.92	\$33.66
Management Analysts	13-1111	30	\$28.64	\$47.45	\$41.69	\$56.85
Training and Development Specialists	13-1151	50	\$14.11	\$23.03	\$24.66	\$27.50
Market Research Analysts and Marketing Specialists	13-1161	50	\$18.18	\$24.31	\$21.64	\$27.38
Business Operations Specialists, All Other	13-1199	120	\$20.41	\$31.84	\$30.48	\$37.55
Accountants and Auditors	13-2011	140	\$24.79	\$33.63	\$32.94	\$38.05
Loan Officers	13-2072	40	\$23.72	\$63.89	\$54.93	\$83.98
Financial Specialists, All Other	13-2099	30	\$18.53	\$26.67	\$23.91	\$30.74
Computer and Mathematical Occupations	15-0000	690	\$26.26	\$44.52	\$41.88	\$53.66
Computer Systems Analysts	15-1121	70	\$30.71	\$45.56	\$41.72	\$52.99
Software Developers, Applications	15-1132	230	\$34.76	\$54.26	\$51.48	\$64.02
Software Developers, Systems Software	15-1133	90	\$38.56	\$49.55	\$49.91	\$55.05
Database Administrators	15-1141	NP	\$24.18	\$39.64	\$33.11	\$47.37
Network and Computer Systems Administrators	15-1142	80	\$28.32	\$37.45	\$36.11	\$42.01
Computer User Support Specialists	15-1151	70	\$17.27	\$24.02	\$24.09	\$27.41
Computer Occupations, All Other	15-1199	50	\$24.13	\$49.36	\$42.58	\$61.98
Architecture and Engineering Occupations	17-0000	340	\$26.63	\$39.94	\$38.59	\$46.60
Civil Engineers	17-2051	NP	\$32.80	\$44.89	\$44.98	\$50.94
Computer Hardware Engineers	17-2061	40	\$34.13	\$49.18	\$51.59	\$56.71
Electronics Engineers, Except Computer	17-2072	50	\$30.45	\$40.47	\$40.23	\$45.48
Mechanical Engineers	17-2141	30	\$30.53	\$44.07	\$45.98	\$50.84
Engineers, All Other	17-2199	30	\$34.44	\$45.70	\$45.49	\$51.32

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Life, Physical, and Social Science Occupations	19-0000	40	\$15.34	\$30.98	\$26.53	\$38.79
Community and Social Services Occupations	21-0000	80	\$16.45	\$25.63	\$22.29	\$30.24
Educational, Guidance, School, and Vocational Counselors	21-1012	40	\$17.58	\$29.43	\$26.52	\$35.36
Legal Occupations	23-0000	130	\$17.64	\$37.77	\$31.35	\$47.84
Lawyers	23-1011	60	\$25.91	\$51.46	\$34.95	\$64.24
Paralegals and Legal Assistants	23-2011	NP	\$15.65	\$24.13	\$19.25	\$28.37
Education, Training, and Library Occupations	25-0000	780	\$12.28	\$22.28	\$21.77	\$27.28
Preschool Teachers, Except Special Education	25-2011	70	\$10.15	\$12.06	\$11.57	\$13.01
Self-Enrichment Education Teachers	25-3021	NP	\$17.75	\$22.28	\$22.93	\$24.54
Teacher Assistants	25-9041	230	\$23,458	\$27,485	\$27,666	\$29,498
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	180	\$10.83	\$17.88	\$16.44	\$21.41
Graphic Designers	27-1024	30	\$15.96	\$21.12	\$19.98	\$23.71
Merchandise Displayers and Window Trimmers	27-1026	80	\$9.87	\$14.09	\$13.75	\$16.21
Healthcare Practitioners and Technical Occupations	29-0000	570	\$20.02	\$37.04	\$33.78	\$45.54
Pharmacists	29-1051	30	\$55.24	\$61.71	\$63.83	\$64.93
Registered Nurses	29-1141	130	\$25.83	\$32.54	\$32.84	\$35.90
Dental Hygienists	29-2021	40	\$33.88	\$39.01	\$40.07	\$41.57
Pharmacy Technicians	29-2052	40	\$10.80	\$13.43	\$13.16	\$14.75
Healthcare Support Occupations	31-0000	220	\$11.44	\$16.41	\$15.79	\$18.90
Dental Assistants	31-9091	30	\$14.97	\$19.79	\$20.53	\$22.20
Medical Assistants	31-9092	50	\$10.53	\$14.16	\$14.41	\$15.97
Protective Service Occupations	33-0000	440	\$10.19	\$16.37	\$13.00	\$19.47
Security Guards	33-9032	270	\$10.00	\$12.25	\$11.31	\$13.38
Food Preparation and Serving-Related Occupations	35-0000	2,040	\$8.16	\$11.13	\$9.94	\$12.62
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	NP	\$13.24	\$17.39	\$14.49	\$19.48
Cooks, Restaurant	35-2014	210	\$10.24	\$12.90	\$12.90	\$14.24
Cooks, Short Order	35-2015	NP	\$8.23	\$8.79	\$8.88	\$9.08
Food Preparation Workers	35-2021	140	\$8.28	\$10.73	\$10.69	\$11.95
Bartenders	35-3011	110	\$8.10	\$11.56	\$9.27	\$13.29

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Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	370	\$8.16	\$9.05	\$8.91	\$9.48
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	110	\$8.14	\$10.00	\$9.64	\$10.93
Waiters and Waitresses	35-3031	330	\$8.17	\$10.84	\$9.39	\$12.17
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$8.11	\$9.00	\$8.69	\$9.44
Dishwashers	35-9021	70	\$8.53	\$10.09	\$10.27	\$10.87
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	150	\$8.18	\$9.54	\$9.19	\$10.23
Building and Grounds Cleaning and Maintenance Occupations	37-0000	640	\$8.48	\$13.08	\$11.36	\$15.38
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	NP	\$8.15	\$12.45	\$10.82	\$14.60
Maids and Housekeeping Cleaners	37-2012	40	\$8.20	\$10.39	\$10.30	\$11.49
Landscaping and Groundskeeping Workers	37-3011	80	\$9.57	\$13.43	\$13.49	\$15.35
Personal Care and Service Occupations	39-0000	600	\$8.18	\$12.28	\$9.87	\$14.34
Hairdressers, Hairstylists, and Cosmetologists	39-5012	180	\$8.22	\$9.77	\$8.92	\$10.55
Childcare Workers	39-9011	50	\$8.17	\$9.87	\$9.87	\$10.73
Personal Care Aides	39-9021	40	\$10.66	\$12.16	\$12.01	\$12.91
Fitness Trainers and Aerobics Instructors	39-9031	100	\$11.98	\$20.40	\$22.58	\$24.61
Sales and Related Occupations	41-0000	5,640	\$8.36	\$16.01	\$11.59	\$19.83
First-Line Supervisors of Retail Sales Workers	41-1011	530	\$14.76	\$21.69	\$20.58	\$25.16
First-Line Supervisors of Non-Retail Sales Workers	41-1012	60	\$28.45	\$50.85	\$43.13	\$62.04
Cashiers	41-2011	1,170	\$8.27	\$10.33	\$10.13	\$11.36
Counter and Rental Clerks	41-2021	50	\$8.44	\$13.13	\$9.83	\$15.47
Parts Salespersons	41-2022	50	\$10.58	\$15.37	\$14.57	\$17.77
Retail Salespersons	41-2031	2,850	\$8.29	\$11.83	\$10.39	\$13.61
Travel Agents	41-3041	50	\$16.57	\$17.41	\$17.24	\$17.84
Sales Representatives, Services, All Other	41-3099	140	\$11.53	\$25.15	\$18.31	\$31.95
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	170	\$21.91	\$53.17	\$43.32	\$68.79
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	320	\$20.04	\$31.52	\$26.36	\$37.28
Sales Engineers	41-9031	30	\$33.61	\$45.23	\$42.87	\$51.04
Sales and Related Workers, All Other	41-9099	40	\$9.69	\$18.16	\$14.19	\$22.40
Office and Administrative Support Occupations	43-0000	4,000	\$10.74	\$16.26	\$15.05	\$19.02
First-Line Supervisors of Office and Administrative Support Workers	43-1011	240	\$19.09	\$25.84	\$25.54	\$29.22

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Bill and Account Collectors	43-3011	490	\$10.50	\$14.47	\$13.38	\$16.46
Billing and Posting Clerks and Machine Operators	43-3021	60	\$14.89	\$17.51	\$17.58	\$18.81
Bookkeeping, Accounting, and Auditing Clerks	43-3031	190	\$14.93	\$18.69	\$17.96	\$20.56
Tellers	43-3071	60	\$9.74	\$13.48	\$13.33	\$15.36
Customer Service Representatives	43-4051	360	\$11.34	\$16.81	\$16.19	\$19.54
Order Clerks	43-4151	30	\$10.73	\$16.69	\$17.70	\$19.68
Receptionists and Information Clerks	43-4171	140	\$9.85	\$14.43	\$14.24	\$16.72
Information and Record Clerks, All Other	43-4199	50	\$9.65	\$14.56	\$15.16	\$17.01
Postal Service Mail Carriers	43-5052	50	\$18.11	\$24.46	\$27.31	\$27.64
Production, Planning, and Expediting Clerks	43-5061	30	\$17.37	\$23.45	\$22.57	\$26.50
Shipping, Receiving, and Traffic Clerks	43-5071	170	\$10.16	\$15.55	\$14.05	\$18.24
Stock Clerks and Order Fillers	43-5081	820	\$8.94	\$12.27	\$12.27	\$13.94
Executive Secretaries and Executive Administrative Assistants	43-6011	NP	\$21.31	\$25.11	\$26.05	\$27.02
Medical Secretaries	43-6013	60	\$13.08	\$16.15	\$16.04	\$17.70
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	250	\$10.46	\$15.66	\$15.97	\$18.26
Computer Operators	43-9011	NP	\$16.10	\$19.69	\$18.95	\$21.48
Data Entry Keyers	43-9021	NP	\$11.56	\$14.26	\$13.93	\$15.60
Office Clerks, General	43-9061	440	\$12.73	\$18.28	\$17.34	\$21.05
Office and Administrative Support Workers, All Other	43-9199	70	\$9.91	\$14.67	\$14.40	\$17.05
Construction and Extraction Occupations	47-0000	190	\$15.81	\$22.64	\$22.19	\$26.04
Carpenters	47-2031	50	\$16.74	\$22.99	\$22.57	\$26.11
Electricians	47-2111	40	\$15.69	\$21.87	\$22.74	\$24.95
Installation, Maintenance, and Repair Occupations	49-0000	560	\$13.43	\$22.13	\$20.79	\$26.48
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	30	\$21.36	\$34.67	\$33.22	\$41.32
Automotive Service Technicians and Mechanics	49-3023	110	\$13.93	\$21.32	\$18.78	\$25.01
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	30	\$20.24	\$24.06	\$24.62	\$25.97
Tire Repairers and Changers	49-3093	30	\$8.20	\$10.01	\$9.73	\$10.91
Maintenance and Repair Workers, General	49-9071	90	\$15.76	\$22.17	\$21.29	\$25.37
Installation, Maintenance, and Repair Workers, All Other	49-9099	60	\$13.20	\$20.15	\$19.93	\$23.64
Production Occupations	51-0000	1,130	\$11.81	\$17.95	\$16.99	\$21.02
First-Line Supervisors of Production and Operating Workers	51-1011	60	\$23.64	\$31.97	\$30.46	\$36.14
Electrical and Electronic Equipment Assemblers	51-2022	140	\$15.06	\$18.35	\$17.80	\$19.99
Assemblers and Fabricators, All Other	51-2099	40	\$8.33	\$12.94	\$10.35	\$15.25
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	80	\$13.08	\$19.09	\$17.99	\$22.10

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Transportation and Material Moving Occupations	53-0000	930	\$8.94	\$14.42	\$13.39	\$17.17
Driver/Sales Workers	53-3031	NP	\$8.21	\$12.57	\$8.98	\$14.76
Heavy and Tractor-Trailer Truck Drivers	53-3032	140	\$15.21	\$18.79	\$18.63	\$20.59
Light Truck or Delivery Services Drivers	53-3033	180	\$9.54	\$14.48	\$14.37	\$16.95
Automotive and Watercraft Service Attendants	53-6031	60	\$9.75	\$12.41	\$11.16	\$13.74
Industrial Truck and Tractor Operators	53-7051	40	\$11.18	\$15.48	\$16.09	\$17.64
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	210	\$8.32	\$11.43	\$10.89	\$12.97

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